



Paris, March 8, 2005

2004 earnings

	•	Sales up 35%:	€11,109m
		Impact from T&D acquisition in January 2004: + 35%	
		Internal growth: + 4.1 %	
	•	Operating income up 79%:	€613m
		 Recovery confirmed in the Connectors business: €80m (6.2% of sales) 	
		Increase in the Nuclear business: €581m (8.8% of sales)	
۱		 Low profitability in the T&D business: €31m (1% of sales) 	
	•	Consolidated net income up 10%:	€428m
	•	Positive net cash position:	€689m
	۱.	Dividend proposed to the General Meeting of Shareholders:	0 50 ouros

Dividend proposed to the General Meeting of Shareholders: 9.59 euros

AREVA's Supervisory Board, chaired by Mr. Philippe Pontet, met today to review the financial statements for 2004 as submitted by the Executive Board on March 2, 2005.

in millions of euros	2003	2004	Change 2004/2003
Sales revenue	8,255	11,109	+34.6% +4,1% like-for-like
Operating income % of sales revenue Including restructuring expenses	342 4.1% -218	613 5.5% -74 ¹	+79.2% 1.4 point
Consolidated net income	389	428	+10.0%
Net cash position	1,236	689	-

Executive Board Chairman Anne Lauvergeon commented as follows:

"AREVA has improved its financial performance year after year, ever since it was established in 2001. In 2004, the group's consolidated net income rose 10% to 428 million euros.

AREVA's operating income was also up sharply, thanks to the successful recovery of the Connectors division and strong performance in the Nuclear business, where margins rose to 8.8% of sales, more than a full percentage point higher than for 2003. Operating margins were weak in the T&D division, but further erosion pending restructuring has been halted.

The T&D division is being integrated as planned, based on an action plan launched in 2004 to improve the division's performance. Our teams are focused on this objective,

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¹ Excluding T&D restructuring expenses, charged to goodwil (€142m)



which includes sales of non-strategic activities, as implemented in Australia and in New Zealand, and are searching for potential growth opportunities. Positive indicators include the 13% rise in new orders during the year, visible cost reduction results, and increased growth in China.

AREVA's balance sheet remains strong, with a positive cash position after payment of the T&D acquisition in 2004.

We anticipate continued growth in revenue for 2005, like-for-like. AREVA's consolidated net income and operating income are nonetheless expected to decrease due to restructuring expenses related to the T&D division's action plan".

I – Overall performance (see appended financial statements)

Sales are up 4.1% on a like-for-like consolidated group and exchange rate basis, reflecting significant internal growth in Transmission & Distribution and in the Connectors business.

As announced on February 8, 2004 (see press release at www.areva.com), AREVA group sales rose to \in 11,109m in 2004, up 34.6% over 2003, primarily due to the consolidation of the Transmission & Distribution business in early January 2004. At comparable consolidation scope and exchange rates (like-for-like), the group recorded growth of 4.1%.

Sales rose to \notin 9,802m in the **Energy** business, up 43.5% compared with 2003 and up 3.9% like-for-like. The Nuclear divisions remained stable (+0.5% like-for-like). T&D sales grew by 11.8% like-for-like as major customers placed new orders. The **Connectors** business grew 6.5% like-for-like in 2004 (down 3.7% on a reported basis), with sales revenue totaling \notin 1,289m and growth in all markets, particularly strong in Microconnections.

Operating income up 79%

The group's operating income rose 79% to €613m in 2004, compared with €342m in 2003. This performance follows a 90% jump in operating income in 2003. The group's operating margin rose to 5.5%, compared with 4.1% in 2003. Before restructuring charges, the 2004 operating income is €687m against €559m in 2003, reflecting a growth of 22,9%.

AREVA's operating income came to €612m in the **Energy** business, up 17% compared with the €523m reported in 2003. At 6.3% of sales, this margin compares with 7.7% in 2003, due to low margins in the Transmission & Distribution division, which was consolidated in 2004. Operating income was up in the Nuclear divisions at €581m in 2004 compared with €523m in 2003, representing margins of 8.8% and 7.7% respectively. This progress results mainly from stronger performance in the Reactors & Services division and in the Back End division, which had been affected by an unfavorable change in accounting procedures in 2003. The Transmission & Distribution division contributed €31m to the group's operating income, corresponding to a 1% margin. This does not include restructuring expenses (€142m), which were charged to goodwill.

The **Connectors** business recorded €80m in operating income for 2004, compared with a loss of €114m in 2003. The division's operating margin was 6.2%. Restructuring costs came to €6m, compared with €135m in 2003. Excluding restructuring expenses, the division's operating income rose to €86m, compared with €21m in 2003.



Capital employed by the group was up due to the consolidation of Transmission & Distribution operations in 2004. Even with this increase, AREVA's $ROACE^2$ rose from 4.7% in 2003 to 6.8% in 2004. ROACE was 9.1% in the **Energy** business (12.5% in the Nuclear divisions) and 3.8% in **Connectors**.

Consolidated net income is up 10%

AREVA's consolidated net income rose 10%, from €389 in 2003 to €428m in 2004. Earnings per share climbed to €12.1 from €11.0 in 2003. This increase reflects the growth in operating income.

- AREVA's net financial income came to €117m in 2004, compared with €334m in 2003. This change is due mainly to lower gains on sales of *Total* shares, which contributed €37m in 2004 compared with €288m in 2003.
- Exceptional items totaled €46m in 2004, compared with €135m in 2003. These items mainly consist of a gain on sales of real estate interests.
- With the rise in taxable income, income taxes rose from €184m in 2003 to €209m in 2004, for an average tax rate in 2004 of 26.9%.
- The group's share in net income from equity affiliates rose sharply from €20m in 2003 to €131m in 2004 due to a significant increase in net income at STMicroelectronics and Eramet.
- Goodwill amortization decreased from €174m in 2003 to €152m in 2004, including €32m for T&D goodwill amortization. In 2003, goodwill amortization included €70m in exceptional amortization on the sale of *Total* shares.

Significant cash flow in 2004

AREVA's free operating cash flow³ came to \in 763m in 2004, compared with \in 940m in 2003 (see appendix 3).

- In Nuclear operations, operating cash flow was €803m in 2004, compared with €997m in 2003, when cash flow was particularly high. Changes in working capital requirements contributed €150m to cash in 2004, compared with €247m in 2003. This decrease reflects a rebuilding of inventories in the Mining and Enrichment divisions and tighter customer financing in Reactors & Services, offset only partially by significant customer prepayments received in the Back End division. In addition, a new investment cycle with particular emphasis on the Front End division boosted net operating CAPEX by €86m, to €354m. AREVA's objective with this investment cycle is to increase its uranium production capacity, to prepare for construction of the new Georges Besse II uranium enrichment plant, and to update fuel fabrication facilities in France.
- The Transmission & Distribution division used €12m in operating cash in 2004, including €59m for restructuring expenditures. The division's EBITDA⁴ came to €19m i.e. 0.6% of sales. Changes in working capital requirements contributed €27m to cash. Operating CAPEX net of asset sales totaled -€57m, i.e. 1.8% of sales.

² Return on Average Capital Employed

³ See definition appendix 3

⁴ See definition appendix 3



In Connectors, operating cash flow rose €78m, returning to the positive column for a total of €54m, compared with a negative €24m in 2003. This clear improvement reflects a strong increase in EBITDA⁵, to €113m, compared with €25m in 2003. Cash spent on restructuring operations remained high at €65m, compared with €91m in 2003.

Considering their significant weight in 2004, cash flows relating to end-of-life-cycle obligations are now presented separately from other operating cash flows. In 2004, cash flows relating to end-of-life-cycle obligations came to a negative €161m due to changes affecting the portfolio of financial assets set up to fund decommissioning obligations, particularly following the agreements concluded with the CEA (see below).

Investments in long term financial assets mainly concern AREVA's acquisition of the Transmission & Distribution division in January 2004 for a total enterprise value of €913m. Dividends paid out in 2004 for 2003 came to €285m, of which €65m distributed to minority interest.

In all, the change in net cash position⁵ for the year was a negative €547m.

AREVA's balance sheet remains strong

Net cash position

As a result of the foregoing, AREVA's net cash position⁵ as of December 31, 2004 was €689m, compared with €1,236m as of December 31, 2003.

Provisions for decommissioning

In 2004, AREVA completed its revision of the decommissioning estimates for the Marcoule and La Hague plants. These updated budgets confirm previous estimates, with a total absolute difference of less than 5%.

In December 2004, Cogema, CEA and EDF signed an agreement transferring the responsibility for managing and funding the cleanup of the Marcoule site to the CEA. This agreement stipulates a \leq 427m firm and final payment by the AREVA group to the CEA dismantling fund to settle in full its financial obligation. A provision covering this amount was set up in 2003 out of the portfolio of assets earmarked to finance decommissioning obligations. The corresponding provisions, in the amount of \leq 3,945m, were removed from AREVA's balance sheet, along with the portion of the obligation to be funded by third parties, recorded as an asset for \leq 3,506m.

In addition, EDF and AREVA continued to negotiate in 2004, particularly concerning the La Hague site, but have not yet reached a final agreement, as EDF asked to expand discussions to include future supply contracts for the front end of the fuel cycle. Based on available information, this is not expected to have any significant impact on the group's financial statements or financial position.

Considering the above, the book value of AREVA's provisions for decommissioning obligations decreased from €12,316m at December 31, 2003 to €8,258m at December 31, 2004. The share to be funded by third parties decreased from €7,991m at December 31, 2003 to €4,309m at December 31, 2004. The share to be funded by AREVA decreased from €4,325m at December 31, 2003 to €3,948m at December 31, 2004.

For the past several years, AREVA has constituted a portfolio of financial assets to fund future decommissioning operations, thus offsetting its share of

⁵ See appendix 3



decommissioning provisions. At December 31, 2004, the portfolio's market value came to €2,293m⁶ compared with €2,187m at December 31, 2003. This compares with the net present value of the group's share of the provisions, i.e. €2,317m⁷ (€3,948m at book value). The portfolio of financial assets thus covers the net present value of AREVA's obligations in full.

Goodwill

Net goodwill increased from \in 1,265m to \in 1,718m, reflecting the acquisition of the T&D division, which generated an additional \in 641m in goodwill.

Dividend to be paid for 2004

The Supervisory Board has voted to propose a dividend distribution of an exceptional amount of €9,59 per share or investment certificate at the Annual General Meeting of Shareholders of May 12th, 2005. The proposed dividend distribution corresponds to 79% of AREVA's consolidated net income. Dividends will be paid on June 30th, 2005.

It does not imply our policy for dividend distribution in the future.

 ⁶ Including assets and liabilities associated with end-of-life-cycle obligations included in working capital requirements
 ⁷ This value corresponds to the net present value of the group's share of the provisions, i.e. €3,948m, discounted at 5% per year.



II – Performance by division

Front End

in millions of euros	2003	2004	% change 2004/2003	% change like-for-like
Sales revenue	2,683	2,524	-5.9%	-4.3%
Operating income % of sales revenue	316 <i>11.8%</i>	314 <i>12.4%</i>	-0.6% +0.6 point	n/a

- Front End division sales settled at €2,524m for 2004, compared with €2,683m in 2003, representing a drop of 5.9% (-4.3% like-for-like). Exchange rate fluctuations had a negative impact of €73m over the period.
- The Front End division's operating income remained stable at €314m, compared with €316m in 2003. The division's operating margin rose to 12.4% in 2004, compared with 11.8% in 2003, a 0.6-point increase for the year. Price fluctuations had a very limited impact on the Mining business unit. In Enrichment, after a very strong year in 2003, volumes were lower in 2004, offsetting higher volumes in the Mining and Chemistry business units. In 2004, fuel volumes were down on a non-recurring basis. The Fuel business unit nonetheless kept operating income at the same level as 2003, thanks to reorganization and productivity efforts.

Reactors & Services division

in millions of euros	2003	2004	% change 2004/2003	% change like-for-like
Sales revenue	2,124	2,146	+1.0%	+4.8%
Operating income % of sales revenue	52 2.4%	90 4.2%	+73.1% +1.8 point	n/a

- Sales revenue for the Reactors & Services division rose from €2,124m in 2003 to €2,146m in 2004, up 1.0%. Like-for-like, the division posted growth of 4.8%. The impact of exchange rate fluctuations for the division was a negative €57m compared with 2003.
- The Reactors & Services division's operating income rose 73.1% to €90m, compared with €52m in 2003. The division's operating margin gained 1.8 points at 4.2%, compared with 2.4% in 2003. This increase in operating income is due essentially to a gross margin improvement in the Equipment business and to a lower negative impact from a service contract in the Ukraine, where significant provisions had been recorded in 2003.



Back End division

in millions of euros	2003	2004	% change 2004/2003	% change like-for-like
Sales revenue	2,023	1,946	-3.8%	+2.5%
Operating income % of sales revenue	155 7.7%	177 9.1%	+14.2% +1.4 point	n/a

- Sales for the Back End division settled at €1,946m for 2004, down 3.8% in comparison to the €2,023m recorded in 2003. Like-for-like,⁸ sales were up by +2.5%. The impact of exchange rate fluctuations for the division was a negative €11m compared with 2003.
- The Back End division's operating income rose 14.2% to €177m, compared with €155m in 2003. The division's operating margin gained 1.4 point at 9.1%, compared with 7.7% in 2003. This apparent increase is mainly due to changes in the Recycling business unit's accounting procedures in 2003, which had a negative impact on the division's operating income for that year. The Treatment business unit's operating income was down slightly in 2004, as anticipated. The decrease reflects the end of the program to train operators for the treatment plant of Japanese customer JNFL, offset in part by non-recurring production increases.

in millions of euros	2003R ⁹	2004	% change 2004/2003R	% change like-for-like
Sales revenue	2,877	3,186	+10.7%	+11.8%
Operating income before restructuring expenses % of sales revenue	28	31 1.0%	+14.3%	n/a
Operating income % of sales revenue	28 ¹⁰ 1.0%	31 ¹¹ 1.0%	+14.3% 0 point	n/a

Transmission & Distribution division

- The Transmission & Distribution division recorded 2004 sales of €3,186m for an 11.8% increase like-for-like compared with 2003¹⁰, which had been a difficult year for the business. Exchange rate fluctuations had a negative impact of €28m over the period.
- The Transmission & Distribution division's operating income came to €31m¹³, stable compared with €28m in 2003. The division's operating margin was 1.0% in 2004 as well as in 2003. Increased sales volumes contributed €57m, but price pressures had a negative impact of €71m, i.e. more than 2% of sales. Unfavorable exchange rates and increased raw material prices had a negative €20m impact on the division. Cost reductions resulted in savings of €40m.

⁸ The harmonization of accounting procedures for sales, established in 2003 in *Recycling*, had a negative impact of €113m. Impact of foreign exchange rate fluctuations: €(11)m for the entire division.

⁹ Unaudited pro-forma accounting data

¹⁰ The division's operating income before restructuring expenses, as reconstructed and estimated at the time of the acquisition, was €137m. After adjustment (reintegration of recaptured provisions and recognition of "Purchase Accounting" entries), and after applying the same treatment to restructuring expenses for 2003 as for 2004, reconstructed 2003 operating income is €28m.

¹¹ Restructuring expenses for 2004 were €142m. These expenses were charged to goodwill.



Connectors division

in millions of euros	2003	2004	% change 2004/2003	% change like-for-like
Sales revenue	1,338	1,289	-3.7%	+6.5%
Operating income % of sales revenue	-114 -8.5%	80 6.2%	insignificant +14.7 points	n/a

- The Connectors division posted 2004 sales of €1,289m, compared with €1,338m in 2003, a decrease of 3.7%. At a constant consolidation scope¹² and exchange rates, sales for the Connectors division are up by 6.5%. The impact of exchange rate fluctuations for the division was a negative €46m compared with 2003. The market continued to be marked by price pressures.
- The Connectors division was back in the black in 2004. Operating income was €80m, a €194m improvement compared with €114m loss in 2003. Operating margin was 6.2% in 2004. The 2004 increase mainly reflects the impact of cost reduction plans, which contributed €92m in additional profit. Increased raw material prices had a negative impact of €15m. Restructuring expenses were down €129m compared with 2003, reflecting completion of major restructuring plans launched in 2001.

III – Outlook

For 2005, the group forecasts:

- Increased sales revenue on a like-for-like basis.
- Lower operating income and consolidated net income, in view of restructuring expenses associated with the action plan for the Transmission & Distribution division.

At the division level, the group expects that:

- Operating income will remain strong in the Nuclear divisions and capital expenditures will grow.
- Operating income before restructuring should increase slightly in the T&D division.
- Sales revenue and operating income will strengthen in the Connectors division.

¹² i.e. adjusted for the dollar effect and for the sale of the Military/Aerospace & Industrial (MAI) and Cable & Assembly businesses, in particular, in 2003.



Upcoming events and publications

- March 22, 2005 3:00 p.m.: Telephone conference to discuss impact of transition to IFRS
- April 28, 2005 5:45 p.m.: Press release Q1 2005 sales
- July 28, 2005 5:45 p.m.: Press release Q2 2005 sales
- September 19, 2005 5:45 p.m.: Press release H1 2005 financial performance

About us _

With manufacturing facilities in over 40 countries and a sales network in over 100, AREVA offers customers technological solutions for nuclear power generation and electricity transmission and distribution. The group also provides interconnect systems to the telecommunications, computer and automotive markets. These businesses engage AREVA's 70,000 employees in the 21st century's greatest challenges: making energy and communication resources available to all, protecting the planet, and acting responsibly towards future generations.

For more information: www.areva.com



Appendix 1:	Income s	statement
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millions of euros	2004	2003	2002
SALES	11,109	8,255	8,265
Cost of sales	(8,347)	(6,138)	(6,129)
GROSS MARGIN	2,762	2,117	2,136
Research and development expenses Sales and marketing expenses General and administrative expenses Other operating income and expenses	(402) (602) (787) (358)	(285) (352) (587) (551)	(332) (384) (624) (616)
OPERATING INCOME (*)	613	342	180
Financial income	117	334	587
INCOME BEFORE TAX AND EXCEPTIONAL ITEMS	730	676	767
Exceptional items	46	135	289
Income tax	(209)	(184)	(220)
NET INCOME FROM CONSOLIDATED BUSINESSES	567	627	836
Share in net income of equity affiliates	131	20	83
NET INCOME BEFORE GOODWILL AMORTIZATION	698	647	919
Goodwill amortization	(152)	(174)	(593)
NET INCOME BEFORE MINORITY INTERESTS	546	473	326
Minority interests	(118)	(84)	(86)
CONSOLIDATED NET INCOME	428	389	240
Average number of outstanding shares	35,442,701	35,422,701	35,442,701
Net earnings per share (in euros)	12.07	10.97	6.77
Net earnings per diluted share (in euros)	12.07	10.97	6.77

(*) Current operating income



Appendix 2: Cash flow statement

Cash flow from operating activities Consolidated net income Minority interests Net income before minority interests Share of loss (gain) in net income of equity affiliates, net of dividends Net amortization, depreciation and provisions for fixed assets and marketable securities maturing in more than 3 months Net goodwill amortization Net provision for risk and liabilities	614	389 84 473 9 721	240 86 326 (55)
Minority interests Net income before minority interests Share of loss (gain) in net income of equity affiliates, net of dividends Net amortization, depreciation and provisions for fixed assets and marketable securities maturing in more than 3 months Net goodwill amortization Net provision for risk and liabilities	118 546 (105) 614	84 473 9	86 326 (55)
Net income before minority interests Share of loss (gain) in net income of equity affiliates, net of dividends Net amortization, depreciation and provisions for fixed assets and marketable securities maturing in more than 3 months Net goodwill amortization Net provision for risk and liabilities	546 (105) 614	473 9	326 (55)
Share of loss (gain) in net income of equity affiliates, net of dividends Net amortization, depreciation and provisions for fixed assets and marketable securities maturing in more than 3 months Net goodwill amortization Net provision for risk and liabilities	(105) 614	9	(55)
Net amortization, depreciation and provisions for fixed assets and marketable securities maturing in more than 3 months Net goodwill amortization Net provision for risk and liabilities		721	700
Net goodwill amortization Net provision for risk and liabilities			786
Net provision for risk and liabilities	152	176	594
	(561)	(65)	331
Loss (gain) on disposals of fixed assets and marketable securities	(107)	(494)	(977)
maturing in more than 3 months	10	4.0	•
Other non-cash items	42	19	6
Cash flow from operations	581	839	1,011
Change in working capital requirement Cash from operating activities	357 938	379 1,218	(104) 907
Cash from (used for) investing activities	330	1,210	907
Investment in tangible and intangible assets	(519)	(365)	(430)
Investment in long-term notes and investments	(1,431)	(277)	(475)
Change in customer prepayments invested in fixed assets	(1,101)	0	(71)
Disposals of tangible and intangible assets	105	29	23Ó
Disposals of long-term notes and investments	692	284	262
Cash from (used for) investing activities	(1,153)	(329)	(484)
Cash from (used for) financing activities Capital contributions received			-
Dividends paid	(285)	(297)	(262)
Increase (decrease) in debt	12	(1,670)	72
Cash from (used for) financing activities		(1,967)	(190)
(Increase)/decrease in marketable securities maturing in less than 3 months		621	995
Impact of foreign exchange variations Reclassification of cash and cash equivalents	16	(12) (176)	23
Total cash increase (decrease)	(339)	(170)	1,250
Cash at the beginning of the year	1,367	2,045	1,715
Less: current accounts	(12)	2,010	1,110
Less: bank credit balances	(71)	(116)	(216)
Less: reclassification of marketable securities	. ,	. ,	(819)
Net cash at the beginning of the year		1,929	680
Cash at the end of the year	1,054	1,367	2,045
Reclassification of current accounts	(11)	(12)	(110)
Less: bank credit balances	(98)	(71)	(116)
Net cash at the end of the year	945	1,284	1,929
Bank credit balances	98	71	116
• · · · · · · · · · · · · · · · · · · ·	12	12	28
Current accounts - liabilities			1,260
Current accounts - liabilities Securities maturing in less than 3 months (e.g. Total, Société Générale, etc.)	578	669	1,200
Securities maturing in less than 3 months (e.g. Total, Société	578 1,633	2,036	3,330
Securities maturing in less than 3 months (e.g. Total, Société Générale, etc.) Adjusted cash position Interest-bearing prepayments from customers	1,633 in Debt	2,036 in Debt	3,330 382
Securities maturing in less than 3 months (e.g. Total, Société Générale, etc.) Adjusted cash position Interest-bearing prepayments from customers Debt	1,633 in Debt 943	2,036 in Debt 800	3,330 382 2,217
Securities maturing in less than 3 months (e.g. Total, Société Générale, etc.) Adjusted cash position Interest-bearing prepayments from customers	1,633 in Debt	2,036 in Debt	3,330 382

Appendix 3: Pro-forma cash flow statement

Cash flow	2004	2003
(millions of euros)		
EBITDA (excluding cash flow from	1,049	976
end-of-life-cycle obligations)		
% of sales revenue	6.9%	11.8%
Change in operating working capital	188	289
requirement		
Net operating CAPEX	-486	-336
Gains (losses) on disposals	12	12
Operating cash flow	763	940
Cash flow from end-of-life-cycle	-161	-6
obligations		
Net investment in long-term financial	-776	+7
assets		
Dividends paid	-285	-297
Net reclassifications (Assystem, FCP, etc.)	0	-496
Other (taxes, non-operating WCR, etc.)	-88	357
Increase (decrease) in net cash	- 547	505
Net cash position	689	1,236

Definitions

EBITDA: EBITDA means operating income plus net change in depreciation, operating amortization and provisions (excluding depreciation and provisions concerning working capital items).

EBITDA, excluding end-of-life-cycle obligations: AREVA's EBITDA is adjusted to exclude the cost of end-of-lifecycle obligations for nuclear facilities (dismantling, waste retrieval and disposal) incurred during the year. In 2004, this item also excluded payments made or to be made to third parties to fund facility dismantling.

Cash flow from end-of-life-cycle operations: this item describes all fund flows concerning end-of-life-cycle obligations and/or the assets earmarked to fund these obligations. This item is equal to the total of the following items:

- o Income from portfolio of assets earmarked to fund end-of-life-cycle obligations
- Income from disposals of assets earmarked to fund end-of-life-cycle obligations
- Less: acquisition of assets earmarked to fund end-of-life-cycle obligations
- Less: end-of-life-cycle expenses incurred during the year
- Payments received to fund dismantling operations
- Less: payments made to fund dismantling operations.

Operating cash flow: represents the cash flow generated by operating activities. It is equal to the sum of the following items:

- EBITDA, excluding end-of-life-cycle obligations
- o Plus losses/less gains on disposals of tangible and intangible assets included in operating income
- o Plus any reduction/less any increase in working capital requirement during the year (excluding impact of
- reclassifications, foreign exchange conversion differences and changes in the consolidated group)
 Less value of tangible and intangible asset acquisitions, net of changes in accounts payable to asset suppliers
- Plus disposals of tangible and intangible assets included in operating income,
- Net of changes in accounts receivable on disposals of assets
- Plus prepayments received during the year from customers to finance fixed assets

Net cash position: This item includes marketable securities (at net book value) and cash, net of debt, including interest-bearing prepayments received from customers.



1,718 608	2003 1,265	2002
	1,265	1 537
	1,265	1 537
	1,265	1 537
608		
	482	510
5,372	9,109	9,223
		4,647
	,	1,652
3,143	3,299	2,580
5,782	19,094	20,149
		1,960
		2,552
	,	1,400
1,632	2,036	3,302
8 877	7 097	9,214
0,011	.,	0,214
4,659	26,191	29,363
2004	2003	2002
1 2 4 7	1 2 4 7	1 2 4 7
		1,347
		2,333
• •	• •	100
428	389	240
4,241	4,113	4,020
-	215	215
776	959	988
050	000	500
		568
9,632	13,383	14,485
	000	2,217
943	800	
943 4 326	800 3.615	
4,326	3,615	4,066
4,326 1,688	3,615 1,009	4,066 1,056
4,326	3,615	4,066
	3,701 1,240 3,143 5,782 2,088 3,288 1,869 1,632 8,877 4,659 004 1,347 2,580 (114) 428 4,241	3,701 3,447 1,240 1,492 3,143 3,299 5,782 19,094 2,088 1,619 3,288 2,234 1,869 1,208 1,632 2,036 8,877 7,097 4,659 26,191 004 2003 1,347 1,347 2,580 2,414 (114) (37) 428 389 4,241 4,113 - 215 776 959 853 609

Appendix 4: Balance sheet