

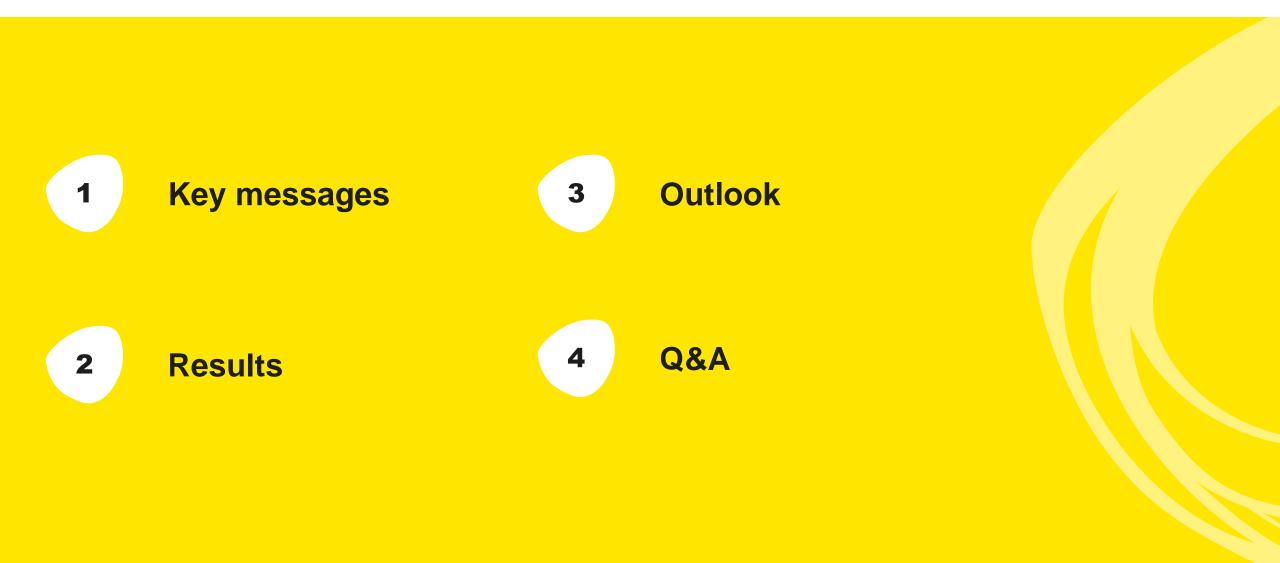
# 2022 Half-year results

July 29, 2022

Philippe Knoche, Chief Executive Officer David Claverie, Chief Financial Officer



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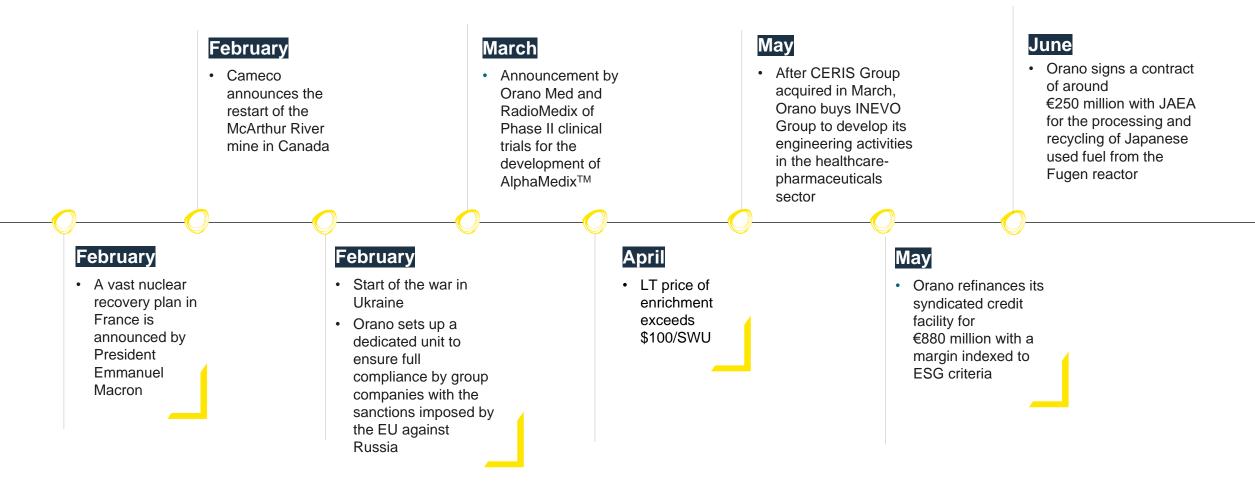


# Key messages

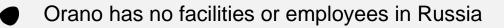


Donnons toute sa valeur au nucléaire

# **Significant events in the first half-year 2022**



## Ukraine-Russia war: very limited direct exposure to Orano

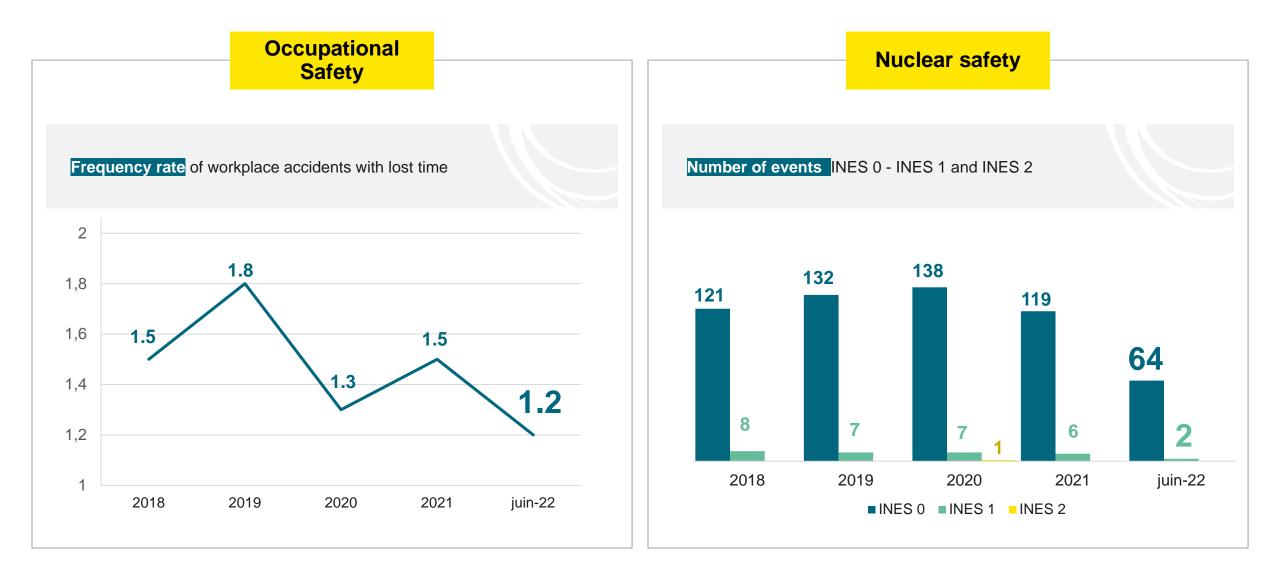


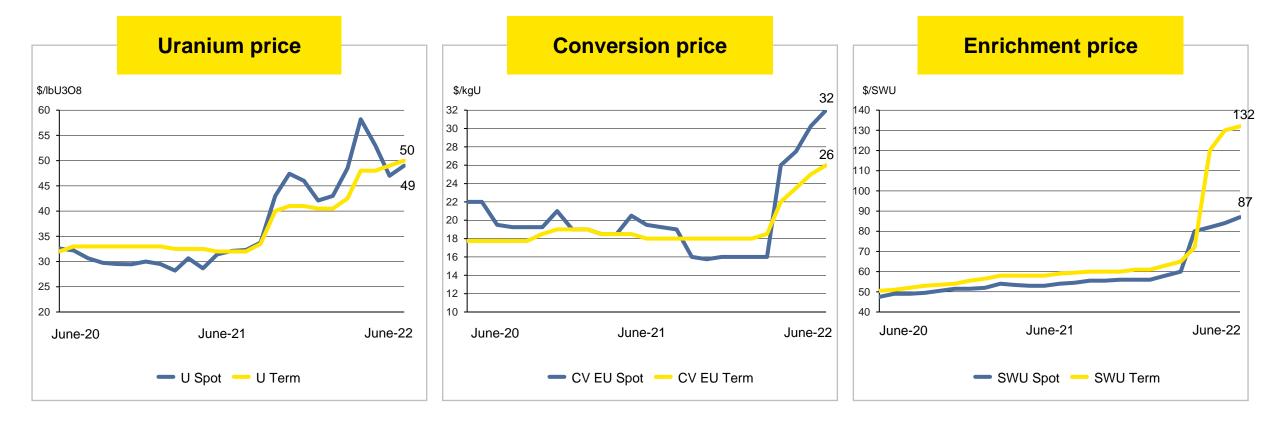
 A dedicated unit monitors the application of sanctions against Russia for all group transactions or activities



Russia represented less than 2% of the group's trade and 0.05% of the backlog at the end of June.

# **Our safety and security fundamentals**





Source: UxC

# **Sustained commercial activity in exports**



# Good operational performance Net income impacted by financial markets



\*Performance indicator, reflecting Orano's industrial performance independently of the impact of the financial markets and regulatory changes related to end-of-lifecycle commitments.

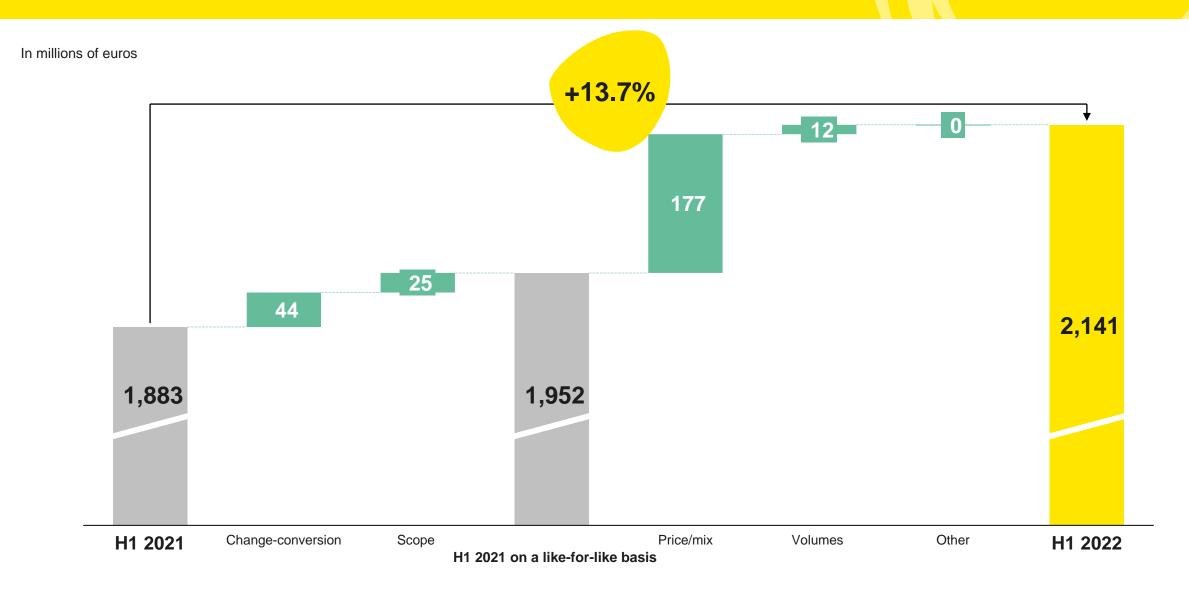


# Results at June 30, 2022

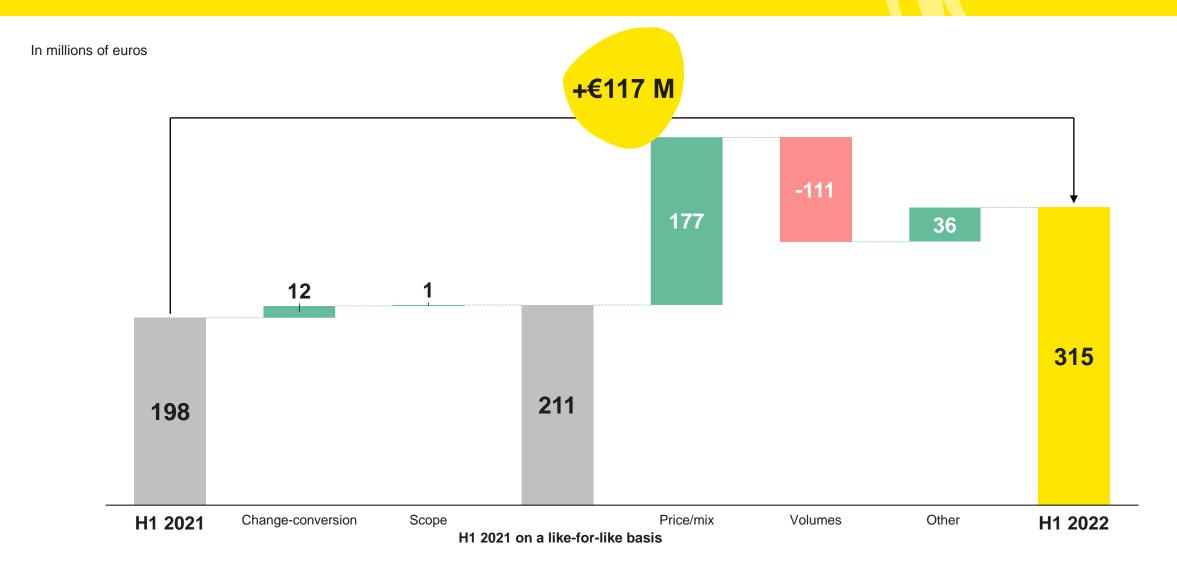
a. Statement of income



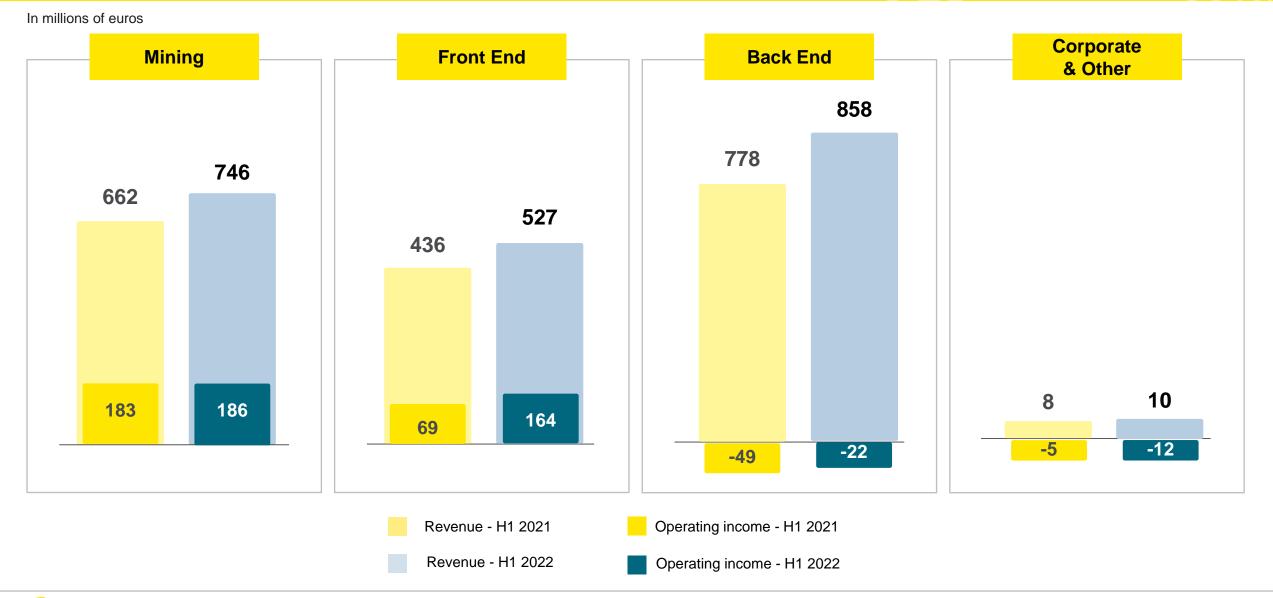
# **Revenue growth**



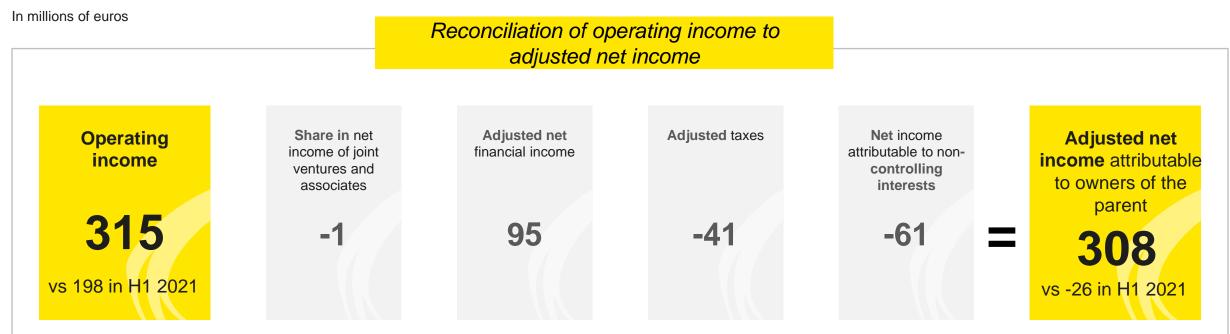
# Increase in operating income driven by a price/mix effect



# Change in revenue and operating income by business



# Adjusted net income as of June 30, 2022\*

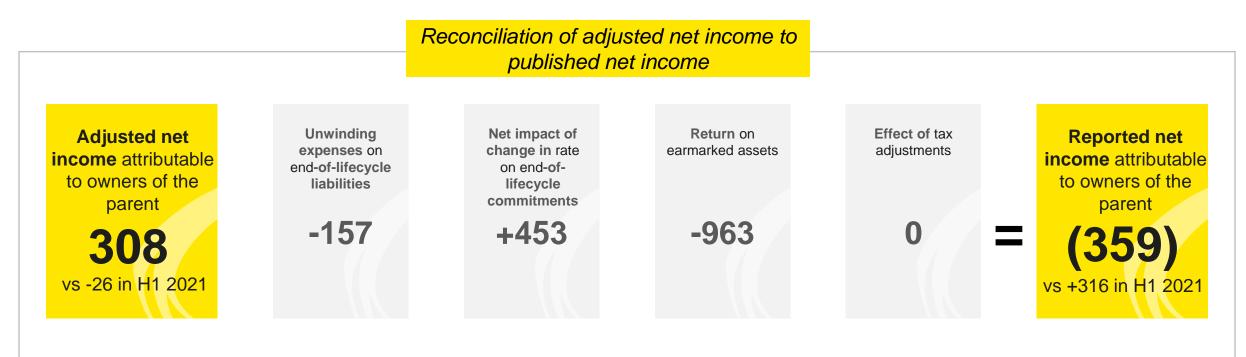


Performance indicator, reflecting Orano's industrial performance independently of the impact of the financial markets and regulatory changes related to end-of-lifecycle commitments.



# **Reported net income as of June 30, 2022**

In millions of euros



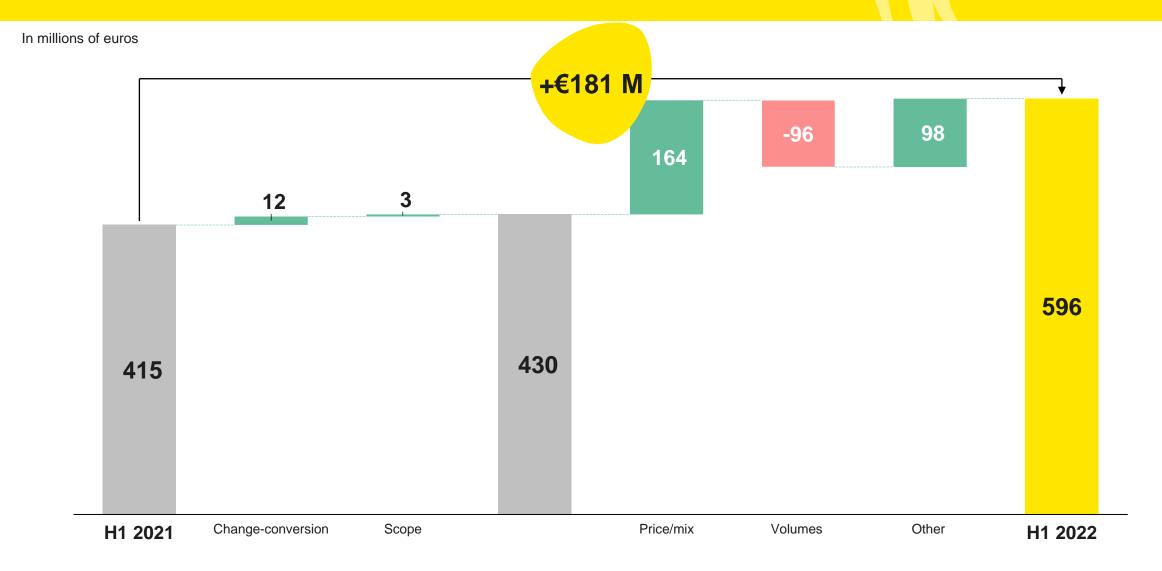


# Results at June 30, 2022 b . Cash flow



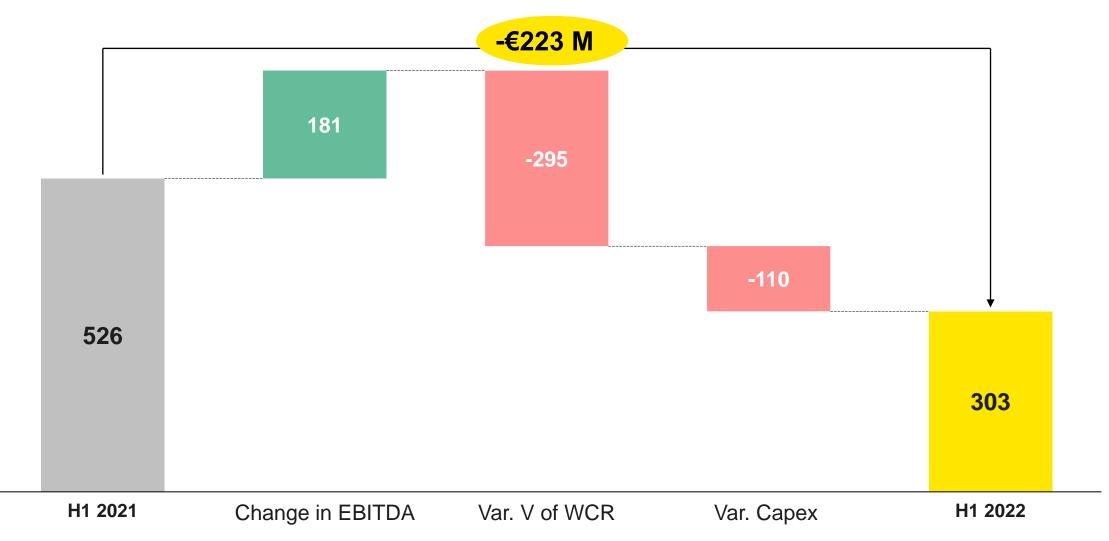
2022 Half-year results

# **Increase in EBITDA driven by price / mix effects**

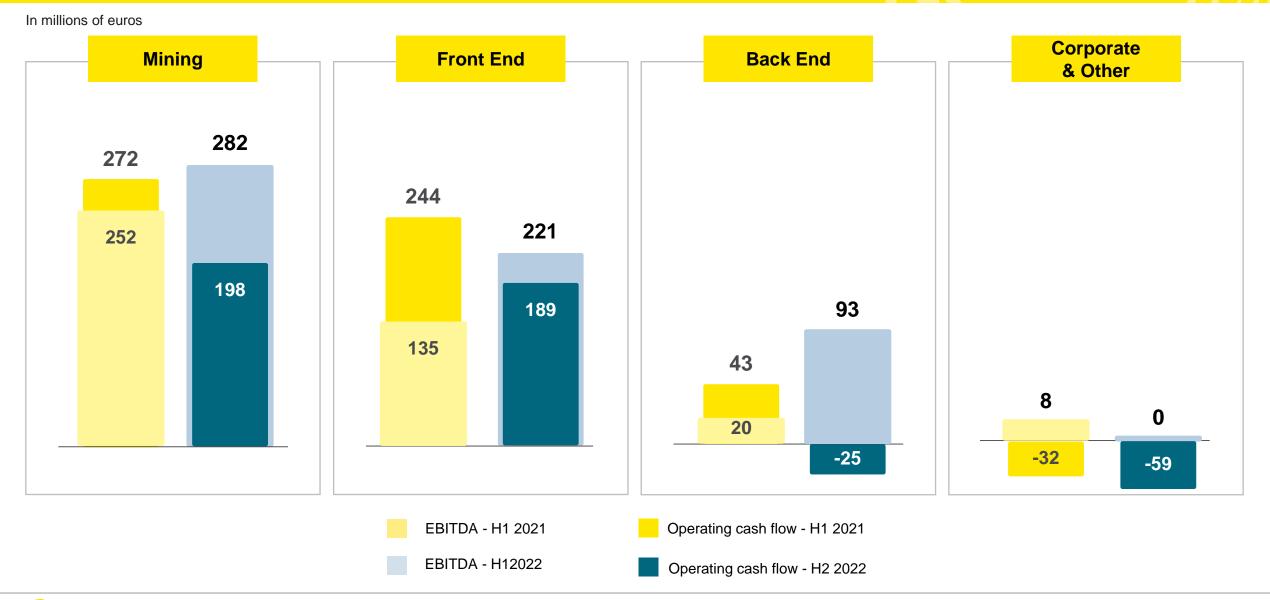


# Decrease in operating cash flow impacted by a lower contribution from the change in WCR

In millions of euros

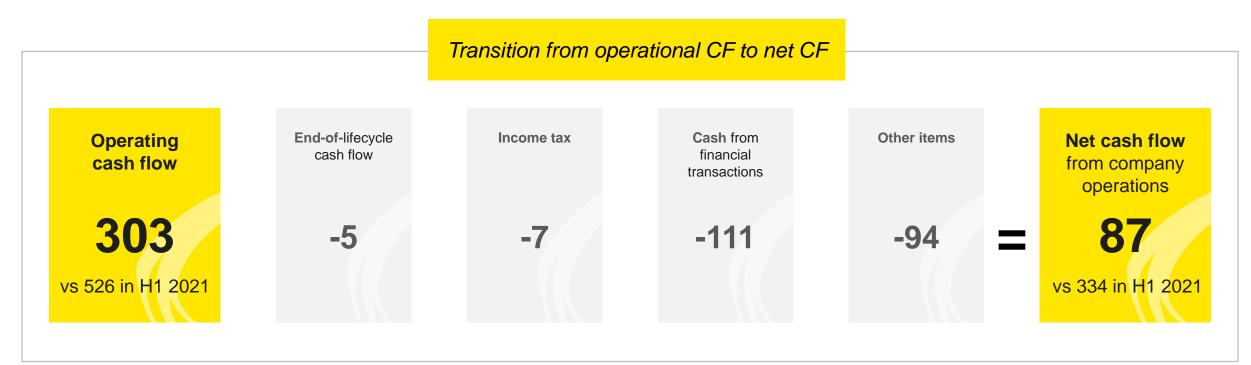


# Change in EBITDA and operating cash flow by business



# **Positive net cash flow from company operations**

In millions of euros





# Results at June 30, 2022

c. Balance sheet



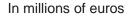


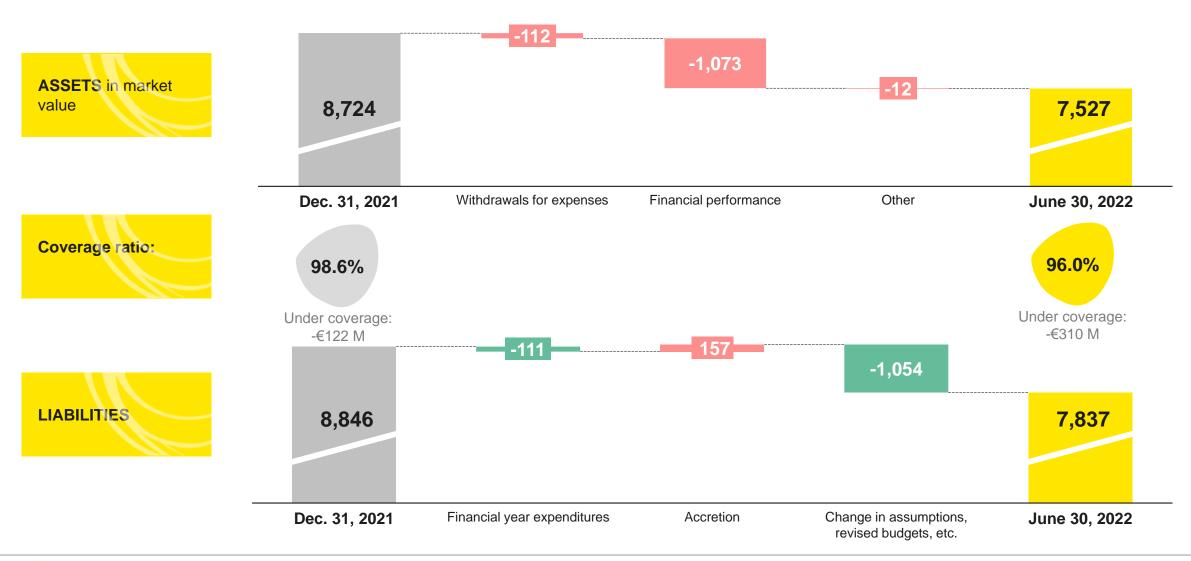
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# **Condensed balance sheet**

| In billions of euros                           | Dec. 31, 2021 | Change | June 30, 2022 |
|--|---------------|--------|---------------|
| a - Goodwill                                   | 1.3           | +0.1   | 1.4           |
| b - Non-current assets                         | 10.2          | -0.4   | 9.8           |
| c - End-of-lifecycle assets                    | 8.6           | -1.1   | 7.5           |
| d - Deferred tax assets                        | 0.1           | -      | 0.1           |
| e - Operating WCR assets                       | 2.8           | +0.1   | 2.9           |
| f - Other assets                               | 0.7           | -      | 0.7           |
| g - Cash                                       | 1.2           | -0.1   | 1.1           |
| Total assets                                   | 25.0          | -1.6   | 23.4          |
| h - Equity                                     | 1.9           | -0.2   | 1.6           |
| i - Employee benefits                          | 0.5           | -0.1   | 0.4           |
| j - Provisions for end-of-lifecycle operations | 9.3           | -1.1   | 8.2           |
| k - Other provisions                           | 2.9           | -0.3   | 2.6           |
| I - Financial debt                             | 3.4           | -0.3   | 3.1           |
| m - Operational WCR liabilities                | 6.5           | +0.4   | 6.9           |
| n - Other liabilities                          | 0.5           | +0.1   | 0.6           |
| Total liabilities                              | 25.0          | -1.6   | 23.4          |
| Net debt                                       | (1.9)         | -0.1   | (1.8)         |

# End-of-lifecycle commitments: Regulated scope



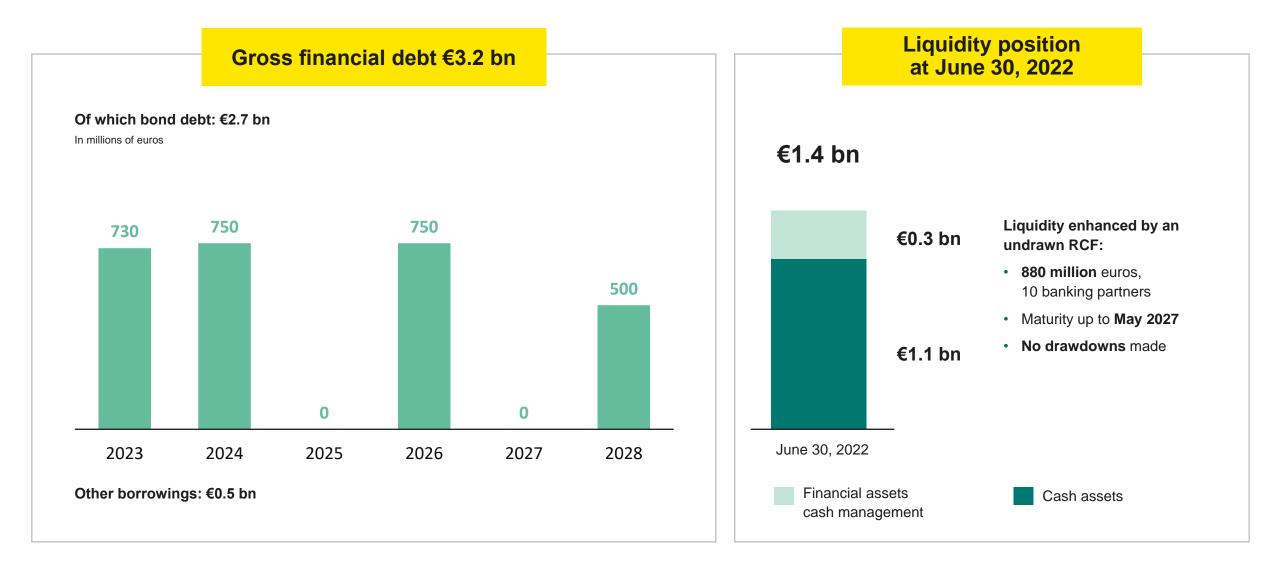


### **Decrease in net debt**

In millions of euros



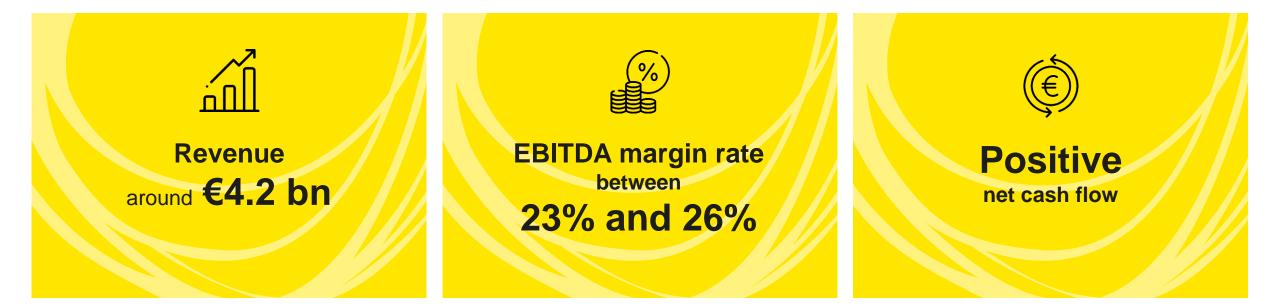
## **Debt structure and liquidity as of June 30, 2022**



# Outlook



## **2022 outlook strengthened**





# Appendices

- 1. Statement of income at June 30, 2022
- 2. Balance sheet
- 3. Key figures by business
- 4. Definition of the indicators used by Orano
- 5. Sensitivity
- 6. Non-financial performance

### Statement of income at June 30, 2022 Appendix 1

| In billions of euros  | H1 2021 | H1 2022 |
|---|---------|---------|
| Revenue   | 1,883   | 2,142   |
| Cost of sales   | (1,557) | (1,730) |
| Gross margin  | 327     | 411     |
| Research and development expense  | (48)    | (51)    |
| Marketing and sales expense   | (18)    | (20)    |
| General expense   | (57)    | (51)    |
| Other operating income  | 37      | 65      |
| Other operating expense   | (43)    | (39)    |
| Operating income  | 198     | 315     |
| Share in net income of joint ventures and associates                        | 5       | (1)     |
| Operating income after share in net income of joint ventures and associates | 203     | 315     |
| Financial income from cash and cash equivalents                             | 4       | 4       |
| Cost of gross debt  | (74)    | (72)    |
| Cost of net debt  | (69)    | (67)    |
| Other financial income  | 564     | 751     |
| Other financial expense   | (319)   | (1,256) |
| Other financial income and expense  | 245     | (504)   |
| Net financial income (expense)  | 176     | (572)   |
| Income tax  | (29)    | (41)    |
| Net income from continuing operations                                       | 350     | (298)   |
| Net income from operations sold or held for sale                            | 0       | 0       |
| Net income for the period   | 350     | (298)   |
| Net income attributable to owners of the parent                             | 316     | (359)   |
| Net income attributable to non-controlling interests                        | 34      | 61      |

| ASSETS (in millions of euros)                              | Dec. 31, 2021 | June 30, 2022 |
|--|---------------|---------------|
| Non-current assets   | 20,517        | 19,052        |
| Goodwill   | 1,268         | 1,345         |
| Intangible assets  | 1,226         | 1,298         |
| Property, plant and equipment                              | 9,010         | 8,471         |
| Rights of use – leases                                     | 83            | 82            |
| End-of-lifecycle assets (third party share)                | 110           | 100           |
| Financial assets earmarked for end-of-lifecycle operations | 8,513         | 7,435         |
| Securities of joint ventures and companies                 | 12            | 13            |
| Other non-current assets                                   | 161           | 169           |
| Deferred tax assets  | 133           | 139           |
| Current assets   | 4,428         | 4,356         |
| Inventories and in-process                                 | 1,428         | 1,441         |
| Trade accounts receivable and related accounts             | 639           | 797           |
| Contract assets  | 94            | 110           |
| Other operating receivables                                | 610           | 560           |
| Other non-operating receivables                            | 40            | 44            |
| Current tax assets   | 69            | 34            |
| Other current financial assets                             | 315           | 315           |
| Cash and cash equivalents                                  | 1,232         | 1,054         |
| Total assets   | 24,945        | 23,407        |

### Balance sheet – liabilities Appendix 2

| LIABILITIES (in millions of euros)                            | Dec. 31, 2021 | June 30, 2022 |
|---|---------------|---------------|
| Equity  | 1,858         | 1,583         |
| Capital   | 132           | 132           |
| Consolidated premiums and reserves                            | 1,990         | 1,626         |
| Actuarial gains and losses on employee benefits               | (225)         | (123)         |
| Unrealized gains and losses on financial instruments          | 12            | (169)         |
| Currency translation reserves                                 | (34)          | 119           |
| Equity attributable to owners of the parent                   | 1,876         | 1,585         |
| Non-controlling interests                                     | (18)          | (3)           |
| Non-current liabilities                                       | 13,186        | 11,243        |
| Employee benefits   | 526           | 438           |
| Provisions for end-of-lifecycle operations                    | 9,249         | 8,177         |
| Non-current provisions  | 406           | 370           |
| Share in negative net equity of joint ventures and associates | 20            | 27            |
| Non-current lease liabilities                                 | 69            | 68            |
| Non-current financial liabilities                             | 2,915         | 2,163         |
| Deferred tax liabilities                                      | 2             | 2             |
| Current liabilities   | 9,901         | 10,582        |
| Current provisions  | 2,444         | 2,245         |
| Current financial liabilities                                 | 526           | 979           |
| Current lease liabilities                                     | 23            | 24            |
| Trade payables and related accounts                           | 851           | 908           |
| Contract liabilities  | 5,175         | 5,329         |
| Other operating liabilities                                   | 857           | 1,069         |
| Other non-operating liabilities                               | 3             | 11            |
| Current tax liabilities                                       | 22            | 15            |
| Total liabilities and equity                                  | 24,945        | 23,407        |

### Key figures by business – Mining Appendix 3



| In millions of euros    | H1 2021 | H1 2022 | Change   |
|-------------------------|---------|---------|----------|
| Revenue                 | 662     | 746     | +84      |
| Operating income        | 183     | 186     | +3       |
| EBITDA                  | 252     | 282     | +30      |
| % of sales              | 38.0%   | 37.8%   | -0.2 pts |
| Change in operating WCR | 75      | 63      | -12      |
| Net CAPEX               | (54)    | (146)   | -92      |
| Operating cash flow     | 272     | 198     | -74      |

- Increase in revenue related to: (i) positive price/exchange rate effects over the period driven by the increase in uranium prices and an appreciation of the dollar against the euro, reduced by (ii) a less favorable sales volume compared to the first half-year 2021
- Stability of **operating income** and increase of the **EBITDA** with: (i) the increase in revenue, (ii) the absence of Covid impacts in 2022 (four months of production shutdowns in Canada in the first half-year 2021) which partly offset (iii) an increase in the cost of materials, and (iv) a less favorable production mix over the period
- Decrease in operating cash flow mainly due to an increase in investments over the period with in particular: (i) a larger stake in the Cigar Lake JV in Canada (from 37.1% to 40.5%), and (ii) the preparation of the development of South Tortkuduk in Kazakhstan

### Key figures by business – Front End Appendix 3



| In millions of euros                          | H1 2021 | H1 2022 | Change  |
|---|---------|---------|---------|
| Revenue                                       | 436     | 527     | +91     |
| Operating income before end-of-cycle activity | 69      | 170     | +101    |
| Operating income                              | 69      | 164     | +95     |
| EBITDA  | 135     | 221     | +86     |
| % of sales                                    | 30.9%   | 41.9%   | +11 pts |
| Change in operating WCR                       | 150     | 0       | -150    |
| Net CAPEX                                     | (41)    | (32)    | +9      |
| Operating cash flow                           | 244     | 189     | -55     |

- Increase in revenue benefiting from a more contributory flow of the backlog between the semesters to which is added an increase in market prices and a favorable currency effect.
- Increase in operating income and EBITDA in line with the increase in revenue and one-off income recorded in H1 2022, partly offset by higher production costs due to the inflation of the price of reagents over the period.
- Contribution of **the change in operating WCR** between the two periods less favorable due to the chronic collection of deliveries, occasionally increasing trade receivables and an increase in the volume of purchases stored.
- Decrease in operating cash flow given a lower contribution from changes in operating WCR

### Key figures by business – Back End Appendix 3



| In millions of euros                          | H1 2021 | H1 2022 | Change   |
|---|---------|---------|----------|
| Revenue                                       | 778     | 858     | +80      |
| Operating income before end-of-cycle activity | (44)    | (18)    | +26      |
| Operating income                              | (49)    | (22)    | +27      |
| EBITDA  | 20      | 93      | +73      |
| % of sales                                    | 2.6%    | 10.9%   | +8.3 pts |
| Change in operating WCR                       | 170     | 55      | -115     |
| Net CAPEX                                     | (147)   | (174)   | -27      |
| Operating cash flow                           | 43      | (26)    | -69      |

- Growth in revenue in connection with (i) a scope effect following the acquisition in 2021 by Emballages Nucléaires et Services (ENS), of the nuclear activities of Daher and STSI from the Geodis Group, (ii) a more favorable contract mix for ENS, and (iii) a positive price effect in respect of the removal of certain contingencies in Recycling.
- Improvement of **operating income** reflecting the same effects, mainly reduced by expenses in Recycling related to the recovery plan for the Melox plant.
- Increase in EBITDA, as in operating income, to which is added a reimbursement of expenses for employee benefits for the period (following the outsourcing of these liabilities in 2021).
- Decrease in Operating cash flow mainly due to (i) an unfavorable impact of the change in operating working capital between the two periods following the consumption of advances received on contracts in Recycling and the receipt in H1 2021 of a significant advance on export contract for ENS, and (ii) the increase in recycling investments for the relaunch of the production plan for the Melox plant and the renewal program for the La Hague plant.

# Key figures by business – Corporate\*



| In millions of euros                          | H1 2021 | H1 2022 | Change |
|---|---------|---------|--------|
| Revenue                                       | 8       | 10      | +2     |
| Operating income before end-of-cycle activity | (5)     | (12)    | -7     |
| Operating income                              | (5)     | (12)    | -7     |
| EBITDA  | 8       | 0       | -8     |
| Change in operating WCR                       | (35)    | (54)    | -19    |
| Net CAPEX                                     | (5)     | (5)     | 0      |
| Operating cash flow                           | (32)    | (60)    | -28    |

- **Operating income and EBITDA** down mainly due to the increase in Orano Med's development costs in accordance with its business plan.
- Evolution of the **Change in working capital requirement**, negative between the two periods due to a more favorable cut-off for the first half-year 2021 in connection with a VAT credit and a refund of receivables for the Research Tax Credit.
- **Operating cash flow** less significant over the period, in line with the changes in EBITDA and WCR.

<sup>\*&</sup>quot;Corporate and other operations" includes Orano Med

### On a comparable basis/lfl:

At constant exchange rates and consolidation scope.

### Net cash flow from company operations:

Net cash flow from company operations is equal to the sum of the following items:

- operating cash flow;
- cash flow from end-of-lifecycle operations;
- · change in non-operating receivables and liabilities;
- repayment of lease liabilities;
- financial income;
- tax on financial income;
- dividends paid to minority shareholders of consolidated subsidiaries;

- net cash flow from operations sold, discontinued and held for sale, and cash flow from the sale of those operations;
- acquisitions and disposals of current and non-current financial assets, with the exception of bank deposits held for margin calls on derivative instruments or collateral backed by structured financing and cash management financial assets.

The net cash flow from the Company's activities corresponds to the change in net debt (i) with the exception of transactions with the shareholders of Orano SA, accrued interest not yet due for the financial year and currency translation differences, and (ii) including accrued interest not yet due for financial year N-1.

### Definition of key indicators used by Orano (2/5) Appendix 4

### Net operating working capital requirement (NOWC):

Net operating WCR represents all of the current assets and liabilities related directly to operations.

It includes the following items:

- net inventories and work in progress;
- net trade accounts receivable and related accounts;
- contract assets;
- advances paid;
- other accounts receivable, accrued income and prepaid expenses;
- less: trade payables and related accounts, contract liabilities and accrued liabilities.

Note: Operating WCR does not include non-operating receivables and payables such as income tax liabilities, amounts receivable on the sale of non-current assets, and liabilities in respect of the purchase of non-current assets.

### Backlog:

The backlog is determined on the basis of firm orders, excluding unconfirmed options, using the contractually set prices for the fixed component of the backlog and, for the variable component, the market prices based on the forecast price curves prepared and updated by Orano. Orders in hedged foreign currencies are valued at the rate hedged. Non-hedged orders are valued at the rate in effect on the last day of the period. With respect to contracts for which revenue is recognized in advance, the amount included in the backlog corresponds to the difference between the revenue of the contract at completion and the revenue already recognized for the contract, it therefore includes financial components, indexation hypothesis and contract price revision assumptions taken into account by the group to value the revenue at completion.

### Definition of key indicators used by Orano (3/5) Appendix 4

### Operating cash flow (OCF):

Operating cash flow (OCF) represents the amount of cash flows generated by operating activities before corporate taxes and taking into account the cash flows that would have occurred in the absence of offsetting between the payment of income taxes and the repayment of the Research Tax Credit receivable. It is equal to the sum of the following items:

- EBITDA;
- plus the decrease or minus the increase in operating working capital requirement between the beginning and the end of the period (excluding reclassifications, currency translation differences and changes in consolidation scope);

- minus acquisitions of property, plant and equipment and intangible assets, net of changes in accounts payable related to fixed assets;
- plus sales of property, plant and equipment and intangible assets included in operating income, net of changes in receivables on the sale of fixed assets;
- plus prepayments received from customers during the period on noncurrent assets;
- plus acquisitions (or disposals) of consolidated companies (excluding equity associates), net of the cash acquired.

### Definition of key indicators used by Orano (4/5) Appendix 4

### Net debt:

Net debt is defined as the sum of all short and long-term borrowings, less cash and cash equivalents, financial instruments recorded on the assets side of the balance sheet including borrowings, bank deposits constituted for margin calls on derivative instruments and collateral backed by structured financing and cash management financial assets.

### EBITDA:

EBITDA is equal to operating income restated for net depreciation, amortization and operating provisions (excluding net impairment of current assets) as well as net gain on disposal of property, plant and equipment and intangible assets, gains and losses on asset leases and effects of takeovers and losses of control.

EBITDA is restated as follows:

- reflect the cash flows for the period related to employee benefits (benefits paid and contribution to hedging assets) in lieu of the service cost recognized;
- ii. exclude the cost of end-of-life operations for the group's nuclear facilities (dismantling, retrieval and conditioning of waste) carried out during the financial year.

### Cash flows from end-of-lifecycle operations:

This indicator encompasses all of the cash flows linked to end-of-lifecycle operations and to assets earmarked to cover those operations. It is equal to the sum of the following items:

- revenue from the portfolio of earmarked assets, cash from disposals of earmarked assets;
- full and final payments received for facility dismantling;
- minus acquisitions of earmarked assets;
- minus cash spent during the year on end-of-lifecycle operations;
- minus full and final payments paid for facility dismantling.

# Adjusted net income attributable to owners of the parent:

This indicator is used to reflect Orano's industrial performance independently of the impact of financial markets and regulatory changes in respect of end-oflifecycle commitments. It comprises net income attributable to owners of the parent, adjusted for the following items:

- return on earmarked assets;
- impact of changes in discount and inflation rates;
- unwinding expenses on end-of-lifecycle operations (regulated scope);
- significant impacts of regulatory changes on end-of-lifecycle commitment estimates (adjustment impacting operating income);
- related tax effects.



### Update of the sensitivity of Orano's net cash flow generation to market indicators.

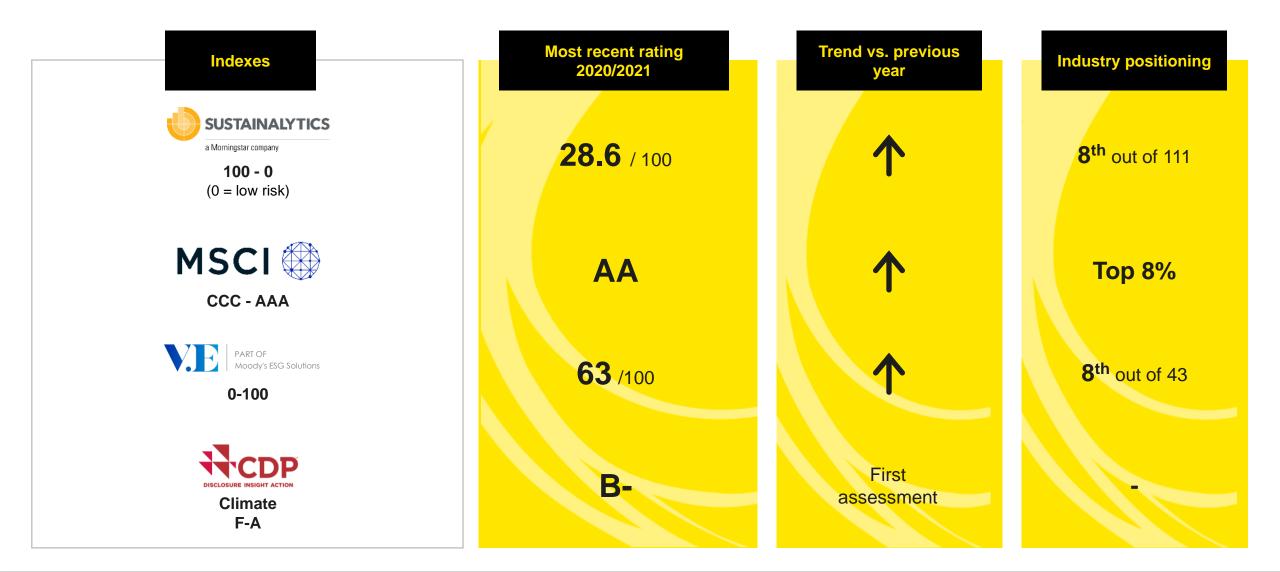
• As part of the update of its trajectories, the group has updated its sensitivities in relation to the net cash flow from company operations generation, which are presented below:

| Annual averages<br>for the periods concerned<br>(in millions of euros)  | Period<br>2023/2026 |  |
|---|---------------------|--|
| Change in the US dollar/Euro rate:<br>+/- 10 cents                      | +39<br>-26          | Sensitivity cushioned by foreign exchange hedges subscribed to |
| Evolution of the price of the pound of uranium +/- 5 USD/lb             | +7<br>-4            | Sensitivity cushioned by the backlog                           |
| Evolution of the price of the enrichment service unit:<br>+/- 5 USD/SWU | +/- 2               | Sensitivity cushioned by the backlog                           |

• These sensitivities were assessed independently from one another.

# Non-financial performance

Appendix 6



### Important information

This document and the information it contains do not constitute an offer to sell or buy or a solicitation to sell or buy Orano's debt securities in the United States or in any other country.

This document contains forward-looking statements relative to Orano's financial position, results, operations, strategy and outlook. These statements may include indications, forecasts and estimates as well as the assumptions on which they are based, and statements related to projects, objectives and expectations concerning future operations, products and services or future performance. These forward-looking statements may generally be identified by the use of the future, the conditional or forward-looking terms such as "expect", "anticipate", "believe", "plan", "could", "predict", or "estimate", as well as other similar terms. Although Orano's management believes that these forward-looking statements are based on reasonable assumptions, bearers of Orano shares are hereby advised that these forward-looking statements are subject to numerous risks and uncertainties that are difficult to foresee and generally beyond Orano's control, which may mean that the expected results and developments differ significantly from those expressed, induced or forecast in the forward-looking statements and information.

These risks include those developed or identified in Orano's public documents, including those listed in Orano's Annual Activity Report for 2021 (available online on Orano's website at <u>www.orano.group</u>). The attention of bearers of Orano shares is drawn to the fact that the realization of all or part of these risks is likely to have a significant unfavorable impact on Orano. Thus, these forward-looking statements do not constitute guarantees as to Orano's future performance. These forward-looking statements can be assessed only as of the date of this document. Orano makes no commitment to update the forward-looking statements and information, except as required by applicable laws and regulations.



# orano

Giving nuclear energy its full value